



**Phone** 956.565.2454

**Fax** 956.565.4639

[www.stisd.net](http://www.stisd.net)

100 Med High Dr.

Mercedes, TX

Mile 2 W. Rd. & Expwy. 83

Subject: STISD RFP 2018-2019

Date: October 1, 2018

The South Texas Independent School District Board of Trustees met Wednesday, September 19, 2018 during a regular board meeting and accepted the recommendations presented for several categories for district-wide purchases. A notice concerning the RFPs appeared on September 6, 2018 and September 10, 2018 in The Valley Morning Star, Brownsville Herald, and The Monitor. The RFPs received were opened on September 12, 2018.

The RFPs listed below were awarded with the listed terms for each category.

For additional information or questions, please contact the Purchasing Department.

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**RFP 19-002 Awards, Incentives, & Printed Materials**

October 1, 2018 – September 30, 2019

*Awarded one-year contract with option to renew for (2) additional one-year terms*

Affinitywear, Inc.  
Allegra Print & Imaging  
CB Sportswear  
Champion Awards  
Cielo Office Products  
CM Graphics/ Jamar  
Copy Zone  
Curtis 1000  
Designed to Order  
Fitness Finders  
Follett School Solutions, Inc.  
HDL Enterprises  
High End Advertising  
Jostens Awards/ MTM Recognition  
Positive Promotions  
Team Graphix and Awards  
Trophy Plus  
Valley Trophies  
Xpress Printing and Embroidery, LLC

**RFP 19-003 General Merchandise**

October 1, 2018 – September 30, 2019

*Awarded one-year contract with option to renew for (2) additional one-year terms*

Alamo Iron Works  
Gandy Ink  
Hand2Mind, Inc.  
Kamico Instructional Media, Inc.  
Lakeshore Learning Materials  
Mentoring Minds, L.P.  
S&S Worldwide  
School Specialty, Inc.



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**RFP 19-004 Instructional Materials & Classroom Supplies**

October 1, 2018 – September 30, 2019

*Awarded one-year contract with option to renew for (2) additional one-year terms*

ACE Educational Supplies  
Alamo Iron Works  
B.E. Publishing  
Barnes & Noble Booksellers, Inc.  
Blick Art Materials  
Capstone  
Cengage Learning, Inc.  
Cielo Office Products  
EBSCO Information Services  
ECS Learning Systems  
EducAide Software  
EMC Publishing, LLC  
Follett School Solutions  
Hand2mind, Inc.  
Houghton Mifflin Harcourt Publishing Company  
TouchMath  
Istation  
IXL Learning Inc.  
J.W. Pepper & Son, Inc.  
Kamico Instructional Media, Inc.  
Kaplan Early Learning Company  
Lab Resources, Inc.  
Lakeshore Learning Materials  
Mathboat  
McGraw-Hill School Education, LLC  
Music in Motion  
OverDrive Inc.  
Paxton/Patterson LLC  
Praxair Distribution Inc.  
ProQuest, LLC  
S&S Worldwide  
Scholastic Inc.  
School Outfitters LLC  
School Specialty, Inc.



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Mercedes, TX

Mile 2 W. Rd. & Expwy. 83

School Specialty, Inc.- Premier Agendas  
School Specialty, Inc.- Frey Scientific, LLC  
School Specialty, Inc.- Instruction & Invention  
Teacher Created Materials, Inc.  
Teacher Direct  
Zaner-Blosner, Inc.

**RFP 19-005 Building Materials**

October 1, 2018 – September 30, 2019

*Awarded one-year contract with option to renew for (2) additional one-year terms*

Alamo Iron Works  
American Radio Systems  
Borderland Hardware of Mercedes Inc.  
Matt's Building Materials

**RFP 19-006 Building Grounds Repairs & Equipment**

October 1, 2018 – September 30, 2019

*Awarded one-year contract with option to renew for (2) additional one-year terms*

Alamo Iron Works  
Borderland Hardware of Mercedes Inc.  
Burton Companies  
Live Oak Nursery  
Jesse Luna- Luna's Plumbing

**RFP 19-007 Drug Testing Services**

October 1, 2018 – September 30, 2019

*Awarded two-year contract with option to renew for (2) additional one-year terms*

Drug Screen Collections  
ICheckU Drug & Alcohol Testing Services  
Infinity Drug & Alcohol Screening  
Pinnacle Medical Management  
South Texas Mobile Testing



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**RFP 18-004 Document Retention Services**

October 1, 2018 – September 30, 2019

*Entering year 2 of two-year contract with option to renew for (1) additional one-year term*

Creative Valley Imaging RGV

**RFP 18-005 Bus & Auto Parts**

Original contract terms: one-year contract with option to renew for (2) additional one year terms

*Extended one additional year October 1, 2018 – September 30, 2019*

Burton Companies

Mid Valley Trailer Repair

Santex Truck Center

Texas Alternator Starter Service

SOUTH TEXAS ISD  
DOCUMENT RETENTION SERVICES  
RFP 18-004

*Entering year 2 of two-year contract through September 30, 2019*

AWARDED VENDORS

VENDOR NAME	ADDRESS	PHONE #	NAME	EMAIL	PRICING	
Creative Valley Imaging RGV	1702 South 28th St Edinburg, TX 78539	956-513-0805	Norma	norma@creativeimagingrgv.com	Record Processing Fee- Box	\$ 15.00 / Box
					Record Processing Fee- Binder	\$ .45 / Binder
					Destruction Fee- Box	\$ 2.50 / Box

SOUTH TEXAS ISD  
BUS AUTO PARTS  
RFP 18-005

Extended one additional year: October 1, 2018 - September 30, 2019  
AWARDED VENDORS

VENDOR NAME	ADDRESS	PHONE #	CONTACT NAME	EMAIL	Category	PRICING
Burton Companies	529 E. Highway 83. Weslaco, TX 78596	956-968-3121	Scott Vaughan	svaughan.bc@gmail.com	RFP 18-005 Bus & Auto Parts	50%
Mid Valley Trailer Repair	2429 N. Vo Tech Dr. Weslaco, TX 78599	956-854-4025	Richard Estvanes	operations@mvtrshop.com	RFP 18-005 Bus & Auto Parts	10%- shelf 10%- sale flyers
Santex Truck Center	711 N Cage Blvd Pharr, TX 785770	956-961-4681	Eliberto Hernandez	mbatista@santextrucks.com	RFP 18-005 Bus & Auto Parts	no discount
Texas Alternator Starter Service	PO BOX 9131 Austin, TX 78766	877-839-2581	Joel McAdams	sales@texasalternator.com	RFP 18-005 Bus & Auto Parts	30 % published price attached

SOUTH TEXAS ISD  
AWARDS, INCENTIVES, PRINTED MATERIALS  
RFP 19-002  
AWARDED VENDORS

VENDOR NAME	ADDRESS	PHONE #	CONTACT NAME	EMAIL	PRICING
Affinitywear, Inc.	2608 W. Freddy Gonzalez Dr Edinburg, TX 78539	956-380-1122	Laurie Ruiz	customerservice@affinitywear.net	5% catalog price (merchandise only)
Allegra Print & Imaging	1801 S. 77 Sunshine Strip Harlingen, TX 78550	956.421.3669	Anna Mendoza	allegrahn@att.net	Free delivery & pickup in Olmito & San Benito
CB Sportswear	154 N. Missouri Weslaco, TX 78596	956-968-3076	Adolfo Campos	acamposy3@aol.com	10% discount
Champion Awards	2627 N. Texas Blvd. Weslaco, TX 78599	956-684-7154	Juan Valdez	info@champtx.com	10-50% catalog price & shelf price 10% sale flyers, online price, & published price Free shipping orders over \$500
Cielo Office Products	1408 E. Jasmine Ave. Ste. A McAllen, TX 78501	956-688-6001	Eloy Olivarez	eolivarez@cielooffice.com	10-50% catalog price
CM Graphics/ Jamar	1149 S. Commerce Harlingen, TX 78550	956-423-2618	Brent Hunter	brent@cmjamar.com	no discount
Copy Zone	4131 N. 10th Street McAllen, TX 78504	956.668.9600	Daniel Clarke	plans@copyzone.net	no discount
Curtis 1000	PO Box 4547 McAllen, TX 78502	956-605-1309	Oscar Zapata	ozapata@curtis1000.com	10-50% catalog price
Deisned to Order	3202 W. Expressway 83 Weslaco, TX 78599	956-405-3266	Clive Roe	clive@d2oh.com	no discount
Fitness Finders	1007 Hurst Rd. Jackson, MI 49201	800-789-9255	Ann Brown	customerservice@fitnessfinders.net	no discount
Follett School Solutions, Inc.	1340 Ridgeview Dr. McHenry, IL 60050	888-511-5114	Anthony R. Pfister	fssbidadmin@follett.com	
HDL Enterprises	1015 N. Texas Blvd, Ste. 20B #317 Weslaco, Tx 78596	956-536-6066	Heriberto Lopez	hdltex@aol.com	10-20% catalog price & online price
High End Advertising	2504 Santa Paula Mission, TX 78572	956-600-7777	Mariano Nunez	mnunez@highendaol.com	Discount will be determined at time of purchase
Josten's/ MTM Recognition	3405 SE 29th St. Oklahoma City, OK 73115	1-800-897-0108	Molly Martin	jostensawards@mtmrecognition.com	5% catalog price
Positive Promotions	15 Gilpin Ave. Hauppauge NY 11788	877-258-1225	Mike Taxel	bids@positivepromotions.com	5% catalog price 5% online price
Team Graphix and Awards	514 N. Arroyo Blvd Los Fresnos, Tx 78566	956-233-5606	Rhonda Lunsford	sales@teamgraphix.net	25% catalog price 25% shelf price
Trophy Plus	717 E Harrison Harlingen, TX 78550	956-425-1415	David Tamez	trophyplus88@aol.com	20% shelf price discount
Valley Trophies, LLC	529 S. Texas Blvd. Weslaco, TX 78596	956-968-6510	Martha McDaniel	info@valleytrophiesweslaco.com	0-60% shelf price
Xpress Printing and Embroidery, LLC	3017 S. Sugar Rd. Edinburg, TX 78539	956-381-0087	Rolando Villegas	office@xpress3.com	10% catalog price 5% sale flyers, shelf price, & published price 10% online price



SOUTH TEXAS ISD  
GENERAL MERCHANDISE  
RFP 19-003  
AWARDED VENDORS

VENDOR NAME	ADDRESS	PHONE #	CONTACT NAME	EMAIL	PRICING
Alamo Iron Works	2771 Robindale Rd. Brownsville, TX 78526	956-831-4291	Robert Garcia	rgarcia@aivnet.com	10% catalog, online, & shelf price
Gandy Ink	2027 Industrial Ave. San Angelo, TX 76904	800-999-8137	John Gandy	john.gandy@gandyink.com	Quantity price breaks of 5% - 15% no set up fees, art or digitizing fees No shipping fees No additional fees for upsizes 2XL/ 3XL
Hand2Mind, Inc.	500 Greenview Court Vernon Hills, IL 60061-1917	800-445-5985	Elizabeth Rodriguez	bids@hand2mind.com	15% catalog price
Kamico Instructional Media, Inc.	PO Box 1143 Salado, TX 76571	254-947-7283	Kathy Michael	kmichael@kamico.com	0-15% catalog price depending on item & quantity
Lakeshore Learning Materials	2695 E. Dominguez St. Carson, CA 90895	800-421-5354	Kimberly Gibson	biddept@lakeshorelearning.com	5% catalog, shelf, & online price
Mentoring Minds, L.P.	P.O. Box 8843 Tyler, TX 75711	800-585-5258	Shad A. Madsen	bids@mentoringminds.com	0-29% catalog & online price
S&S WorldWide	75 Mill St. Colchester, CT 06415	800-642-7354	Keith Snow	bids@ssww.com	20% catalog price
School Specialty, Inc.	W6316 Design Dr. Greenville, WI 54942	800-388-3224	Amy Fuss	bidnotices@schoolspecialty.com	35% supply items 12% furniture

SOUTH TEXAS ISD  
INSTRUCTIONAL MATERIALS CLASSROOM SUPPLIES  
RFP 19-004  
AWARDED VENDORS

VENDOR NAME	ADDRESS	PHONE #	CONTACT NAME	EMAIL	PRICING
ACE Educational Supplies, Inc.	5595 S. University Drive Davie, FL 33328-5307	800-423-0213	Margaret S. Ludwig	bids@ACEeducational.com orders@ACEeducational.com	33% catalog price
Alamo Iron Works	2771 Robindale Rd. Brownsville, TX 78526	956-831-4291	Robert Garcia	rgarcia@aivnet.com	10% catalog & online price
Barnes & Noble Booksellers, Inc.	122 Fifth Avenue New York, NY 10011	212-352-3769	Tracy Vidakorich	businessdevelopmentbids@bn.com	0-25% catalog price
B.E. Publishing	PO Box 8558 Warwick, RI 02888	888-781-6921	Rein Mainville	erin@bepublishing.com	5% catalog price 8.5% shipping fee
Blick Art Materials LLC	PO Box 1267 Galesburg, IL 61402-1367	800-704-7744	Heather Havens	contracts@dickblick.com	20% catalog price
Capstone	1710 Roe Crest Drive North Mankato, MN 56003	800-747-4992	Doug Smith	bids@capstonepub.com	no discount
Cengage Learning, Inc.	5191 Natorp Blvd. Mason, OH 45040-7104	800-543-0487	Beverly M. Jones	bev.jones@cengage.com	no discount
Cielo Office Products	1408 E. Jasmine Ave. Ste. A McAllen, TX 78501	956-688-6001	David Barrera	dbarrera@cielooffice.com	5-95% catalog price & online price
EBSCO	10 Estes St. Ipswich, MA 01938	800-653-2726 ext. 2241	Clint Rumble	rfpalerts@ebSCO.com	Price discount varies
ECS Learning Systems	PO Box 440 Bulverde, TX 78163-0440	800-688-3224	Mary Jo Eldridge	rfps@ecslarningsystems.com	Call for current promotions
EduAide Software	237 Georgia St Vallejo, CA 94590	800-669-9405	Daniel Levin	sales@problem-attic.com	no discount
EMC Publishing, LLC	875 Montreal Way St. Paul, MN 55102	800-328-1452	Michael Demakos	educate@emcp.com	no discount
Follett School Solutions	1340 Ridgeview Dr. McHenry, IL 60050	877-899-8550	Anthony R. Pfister	fssbidadmin@follett.com	no discount
Hand2mind, Inc.	500 Greenview Court Vernon Hills, IL 60061	800-445-5985	Rashonda Carroll	bids@hand2mind.com	15% catalog & online price
Houghton Mifflin Harcourt Publishing Company	2700 La Frontera Blvd. Suite 100 Round Rock, Tx 78681	512-721-7212	Nicole Genova	hnh.bids@hnhco.com	no discount
Istation	8150 North Central Expressway, Ste 2000 Dallas, TX 75206	214-572-4639	Sandra K Thomas	proposals@istation.com	no discount
IXL Learning Inc.	777 Mariners Island Blvd Suite 600 San Mateo, CA 94404	650-372-4300	Jim Coulon	orders@ixl.com	no discount
J.W. Pepper	7459 Airport Freeway Richland Hills, TX 76118	817-589-5980	Jonathan Borah	dallas@jwpepper.com	no discount
Kamico Instructional Media, Inc.	PO Box 1143 Salado, TX 76571-1143	254-947-7283	Kathy Michael	kmichael@kamico.com	0-15% catalog price depending on item & quantity
Kaplan Early Learning Company	1310 Lewisvill-Clemsons Rd. Lewisville, NC 27023	800-334-2014	Kate Shelton	bids@kaplan.com	15% catalog price
Lab Resources	325 S. Persimmon St. Suite B Tomball, TX 77375	888-963-2200	Jessica Hooks	jessica@lab-resources.net	no discount
Lakeshore Learning Materials	2695 E. Dominguez St. Carson, CA 90895	800-421-5354	Kimberly Gibson	biddept@lakeshorelearning.com	5% catalog & online price
Mathboat	792 Pinewood Drive San Jose, CA 95129	408-634-9971	Rita Korsunsky	captain@mathboat.com	no discount
McGraw-Hill School Education, LLC	8787 Orion Place Columbus, OH 43240	800-338-3987	Brian Joniak	orders_mhe@mheducation.com	no discount
Music in Motion	1601 E. Plano Pkwy #100 Plano, TX 75074	800-445-0649	Kristi Graham	bids@musicmotion.com	no discount
OverDrive Inc	One Overdrive Way Cleveland, OH 44125-5385	216-573-6886	Greg Famer	sales@overdrive.com	no discount
Paxton/Patterson LLC	4141 W. 126th St. Alsip, IL 60803	800-323-8484	Kathleen Manders	sales@paxpat.com	3% catalog price
Praxair Distribution Inc.	518 S. Commerce St. Harlingen, TX 78551	956-423-2313	Elliot J. Shull	justin_shull@praxair.com	10-30% catalog price
Pro Quest, LLC	789 E. Eisenhower Parkway	800-521-0600	Christopher Kaul	info@proquest.com	no discount
S&S WorldWide	75 Mill St. Colchester, CT 06415	800-642-7354	Keith Snow	bids@ssww.com	20% catalog & online price

SOUTH TEXAS ISD  
INSTRUCTIONAL MATERIALS CLASSROOM SUPPLIES  
RFP 19-004  
AWARDED VENDORS

VENDOR NAME	ADDRESS	PHONE #	CONTACT NAME	EMAIL	PRICING
Scholastic Inc.	90 Old Sherman Turnpike Danbury, CT 06810	800-825-4579 Option 6	Allison Henderson	rfp-scholastic@scholastic.com	25% catalog price & online price
School Outfitters LLC	3736 Regent Ave. Cincinnati, OH 45212	800-260-2776	Michelle Booher	Contracts@Schooloutfitters.com	2% online price
School Specialty, Inc.	W6316 Design Dr. Greenville, WI 54942	888-388-3224	Amy Fuss	bidnotices@schoolspecialty.com	35% supply items 12% furniture
School Specialty, Inc.- Premier Agendas	400 Sequoi Drive, Suite 200 Bellingham, WA 98226	800-447-2034	Amy Fuss	bidnotices@schoolspecialty.com	10% catalog price
School Specialty, Inc.-Frey Scientific, LLC	80 Northwest Bulevard Nashua, NH 03063	800-225-3739	Amy Fuss	bidnotices@schoolspecialty.com	30% supply items 12% furniture
School Specialty, Inc.- Instruction & Intervention	625 Mt Auburn St., 3rd Floor Cambridge, MA 02138	800-225-5750	Amy Fuss	bidnotices@schoolspecialty.com	no discount
Teacher Created Materials, Inc.	5301 Oceanus Dr. Huntington Beach, CA 92649	714-891-2273	Corrine Burton	Customerservice@tcmpub.com	no discount
Teacher Direct	1200 B Roberts Industrial Dr. Birmingham, AL 35208	888-322-4377	Josh Bor	josh@teacherdirect.com	5% catalog price
TouchMath	5445 Mark Dabling Blvd., Ste 200 Colorado Springs, CO 80918	800-888-9191	Debra Adzema	contracts@touchmath.com	20%-45% published pricing Additional discount for larger orders
Zaner-Bloser, Inc.	1400 Goodale Blvd. Columbus, OH 43212	614-486-0221	Robert Heighton	bob.heighton@zaner-bloser.com	no discount

SOUTH TEXAS ISD  
BUILDING MATERIALS  
RFP 19-005  
AWARDED VENDORS

VENDOR NAME	ADDRESS	PHONE #	CONTACT NAME	EMAIL	PRICING
Alamo Iron Works	2771 Robindale Rd. Brownsville, TX 78526	956-831-4291	Robert Garcia	rgarcia@aiwnet.com	10% catalog & shelf price \$25 delivery fee- steel orders
American Radio Systems	2901 Central Blvd. 1st Floor Brownsville, TX 78520	956-592-0234	Ramiro Olivares	amradio1@att.net	20-30% catalog price & shelf price
Borderland Hardware of Mercedes Inc.	205 2nd St. Mercedes, TX 78570	956-565-2181	Kenneth Eilers	kenborderland@aol.com	12% catalog & shelf price
Matt's Building Materials	401 E. Expressway 83 Pharr, TX 78577	956-787-5589	Danny Smith	mattscorp@aol.com	5% catalog price 2% Shelf price and online price

SOUTH TEXAS ISD  
 BUILDING GROUNDS REPAIRS EQUIPMENT  
 RFP 19-006  
 AWARDED VENDORS

VENDOR NAME	ADDRESS	PHONE #	CONTACT NAME	EMAIL	PRICING
Alamo Iron Works	2771 Robindale Rd. Brownsville, TX 78526	956-831-4291	Robert N. Garcia	rgarcia@aivnet.com	10% catalog, online & shelf price
Bordeland Hardware Of Mercedes Inc.	205 2nd St Mercedes, Tx 78570	956-565-2181	Kenneth Eilers	kenborderland@aol.com	12% catalog & shelf price no shipping & handling fees
Burton Companies	529 E. Business 83 Weslaco, TX 78596	956-968-3121	Scott Vaughan	svaughan.bc@gmail.com	50% published price
Live Oak Nursery	3205 Boyce Cir Donna, TX 78537	956-647-5495	Jerry Garcia	liveoaknursery@yahoo.com	no discount
Luna's Plumbing	27043 Mile 3 East Rd. Mercedes, TX 78570	956-330-7924	Jesus Z. Luna	Jan11Jes@gmailc.om	Discounts determined at time of job

SOUTH TEXAS ISD  
 DRUG TESTING SERVICES  
 RFP 19-007  
 AWARDED VENDORS

VENDOR NAME	ADDRESS	PHONE #	CONTACT NAME	EMAIL	PRICING
Drug Screen Collections	822 W. Wisconsin Road Edinburg, TX 78539-8692	956-383-8896 956-638-7923	Nellina Davila	<a href="mailto:nygomez265@aol.com">nygomez265@aol.com</a>	44% published price for 10 Panel Drug Test Device STAT \$28.00
ICheckU Drug & Alcohol Testing Services	624 N. Tio, Ste B Weslaco, TX 78596	956-968-7065	Ronaldo Munoz	<a href="mailto:ichecku7@yahoo.com">ichecku7@yahoo.com</a>	Non OT Drug Screen \$45 additional cost for additional drugs Drug Screen Federal DOT \$55 Alcohol Breath Test \$25 After hours on site call fee \$55 Day call on site fee \$25
Infinity Drug & Alcohol Screening	946 W. Nolana Loop Suite C Pharr, TX 78577	956-783-8500	Edna Sanchez	<a href="mailto:infinityscreening@gmail.com">infinityscreening@gmail.com</a>	5% 10 Net 30 for all invoices
Pinnacle Medical Management	654 N. Sam Houston Pkwy E Ste 189 Houston, TX 77060	281-405-8378	Heather Guillory	<a href="mailto:hguillory@pinnaclemedicalmanagement.com">hguillory@pinnaclemedicalmanagement.com</a>	DOT Drug Screen 5 Panel \$48 Non Dot 5 Panel Quick Test \$45 DOT Exam \$60 Student Drug Test \$32 Student Exam \$30.00 Supervisor Training \$500 All MRO services included in pricing No Maintenance Fees
South Texas Mobile Testing	3900 N. Jackson Rd. Pharr, TX 78577	956-739-4268	Javier Soto Torres	<a href="mailto:southtexasmobiletesting@gmail.com">southtexasmobiletesting@gmail.com</a>	20% published price DOT SAMSHA Urine Drug Screening \$40 Non DOT 10 Panel Urine Drug Screening \$36 Non DOT 5 Panel Hair Drug Screening Urine Specimen Collection DOT \$14 Urine Specimen Collection Non DOT \$10 Hair Specimen Collection Non DOT \$14 Call out fee per hour \$16 Mileage \$16.72